

Thad no idea of the character. But the moment I was dressed, the clothes and the make-up made me feel the person he was. I began to know him, and by the time I walked onto the stage he was fully born (CHARLIE CHAPLIN)

How Chaplin became the Tramp

52' - HD - 2013 PRODUCED BY STEAMBOAT FILMS, LOBSTER FILMS, ARTE FRANCE. WITH THE PARTICIPATION OF ROY EXPORT S.A.S. WITH KATE GUYONVARCH, DAVID ROBINSON, KEVIN BROWNLOW. NARRATED BY SERGE BROMBERG.

"How Charlie became the Tramp" recounts the story of a child from an impoverished area of London, who, in the space of 25 years, became the world's most famous (and wealthiest) man.

Through Serge Bromberg's and Eric Lange's masterful work on archives, viewers can relive the birth of an icon, whose mere silhouette symbolises cinema at its most radiant, most moving and most inventive. The founding stages of a legendary life are carefully reconstructed through previously unseen and rare material (from the film industry's first derivative products to the images of a top-level meeting between Chaplin and Max Linder), extracts of films (in particular of the twelve restored Mutual comedies broadcast and re-released by ARTE) and interviews with experts on Chaplin. A century on, the magic is still very much alive.

Return on the making of the film



Co-author along with Eric Lange of the documentary "How Chaplin became the Tramp", which marked the centenary of Chaplin's very first film, Serge Bromberg has also co-directed the HD restoration of the twelve comedies filmed in 1916 and 1917.

WHAT WAS THE BIGGEST CHALLENGE THIS RESTORATION POSED?

Serge Bromberg: For the Keystone films we re-released in 2011, the problem was the rarity of the copies. With the Mutual films, on the contrary, we had to sort through tens of thousands of existing copies, most of which were not of sufficient quality. In 1916, a maximum number of 80 copies of a negative could be printed without damaging it. Beyond that number, copies of copies were made, losing 25% of the quality each time. So we had to find original releases, or at worst, second-generation copies. Each one of the films we have restored is a puzzle made up of different pieces of copies we found all over the place – in cinematheques and among collectors, mainly in Europe, but also in Venezuela and Russia. That was the only way they could be reborn.

IN WHAT SENSE IS IT A REBIRTH?

Serge Bromberg: Firstly, the images have been restored to their original playing speed, in other words, to a frame rate of 18 images per second, like all films shot at that time. In the late 1920s, projectors were adapted to 24 images per second to accommodate the arrival of talking movies. This made Chaplin appear to walk in an excessively jerky way.

Secondly, we have found the entire frame of the image. This had been cropped when talkies were introduced, in order to add a sound track. And the quality of the copies we have used, in association with digital high definition, means we can once again experience the full extent of the definition and beauty of the original black and white film.

IN YOUR DOCUMENTARY, YOU PORTRAY HOW, ALMOST INSTANTLY IN 1914, CHAPLIN BECAME A WORLDWIDE STAR...

Serge Bromberg: The first Chaplin film, shot for Mack Sennett's Keystone Studio, was made in January 1914. And, yes, a few months later, all over the world, the mere posting of the Little Tramp's silhouette at a movie theatre entrance was enough to fill its seats. Why did Chaplin become Chaplin? We can really only highlight favourable circumstances: he was very small (at 5 foot, 4 inches), extremely light, and he picked things up very quickly - which was true for film as well as for everything else. But especially, the Mutual films are a brilliant illustration of what an outstanding dancer Chaplin was, as he himself mentioned to Nijinsky when he visited the studio. He is an absolute master of movement, he really moves around like nobody else. In these films, shot in 1916 and 1917, he is comical when he dances. He is universal. Another key condition that worked in his favour

was, of course, the fact that war was raging in Europe. At the time, the major film companies were French, led by Pathé and Gaumont.

From 1914, these companies reduced the volume of their production, leaving Chaplin with a ready-paved avenue stretched out in front of him. This furthered his already immense popularity.

Interview by Irène Berelowitch for Arte Magazine

(TÉLÉRAMA 18/12/2013) <u>Failure is unimportant. It takes</u> courage to make a fool of yourself

Our Sales strategy

Happy Birthday Tramp!: The first and foremost strategy was built around the 100-year anniversary to celebrate one of the most recognizable faces of the 20th century. However the film won't age and we will continue to highlight the film as a timeless classic as well as promote it along with the Chaplin short films in our catalogue.

New Frontiers: The cinematic nature of the film pushed us to branch out into new cinema thematic markets in terms of audience as well as in terms of industry events and communication. Chaplin's films have a rare truly universal appeal that crosses borders and transcends ages, which also allowed us to reach new geographical territories and age-groups.

Iconography: The incredibly rich and recognizable iconography gave us the perfect raw material for reinforced communication and having fun with marketing goodies.

Not Just a Pretty Face: All while making the audience laugh, Chaplin's films played an important role in denouncing social and political conditions of the time. Many of the themes addressed are just as pertinent today, and pro-

vide us important lessons in tolerance, humanity, freedom of speech and the freedom to laugh.

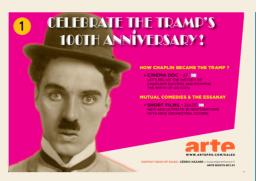
Arte Brand: The film was a perfect and natural fit with Arte's brand as a cultural channel known for its love and promotion of cinema, an added benefit for visibility and coherence.

Cinema Classics: The film reinforces our mission to include patrimonial works in the catalogue such as the short film collections by Chaplin, Keaton and Mélies. We will soon be releasing a new documentary by Lobster Films (and Quark Productions) about the life of Buster Keaton that will coincide with the release of new HD versions of Keaton's short films remastered by Lobster.

Pure Pleasure: Last but certainly not least is the pleasure factor. In the documentary world we're often faced with difficult subjects reflecting today's reality. It was extremely enjoyable for us to promote a film on such a magical and iconic performer, and the pleasure we took working on it was certainly contagious to others around us.

Our promotional activity and marketing tools

- 1 · Advertising in VARIETY for MIPCOM 2013: Printed Ad (full page)
- 2 · Advertising in WORLDSCREEN: animated banner in TV REAL weekly e-newsletter during 4 weeks, starting January 8th 2014 and sent to 18000 professionnals
- 3 · Advertising in APEX Market TV Guide in April 2014
- 4 · Promotion of the documentary at the Cannes Film festival in May 2014
- 5 · Promotionnal objects : 2 mugs introducing 2 exclusive photos © Bubble Inc Chaplin
- 6 · A set of postcards including 1 postcard of THE TRAMP
- · A trailer
- Newsletters focusing on Cinema and email shots to clients
- Promotion of the program on Arte Sales website's homepage for 4 weeks (December 2013)
- \cdot Relying on our network of journalists to disseminate information on a regular basis
- Strong market attendance with a specific ARTE booth and posters during major TV events such as MIP TV...
- Favouring festival, non-commercial screenings and partnerships with major CRS actors, in order to promote the purpose and obtain maximum exposure for the film.





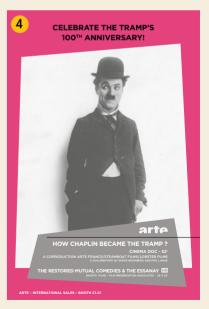






CELEBRATES THE TRAME

ALE 100TH ANNIVERSARY!



A worldwide appeal

SOLD TO 23 TV CHANNELS































48 COUNTRIES REACHED (ALL MEDIA)

Afghanistan Georgie Albania Haiti Argentina Hong-Kong Armenia Ireland Australia Italy Azerbaijan Israel Belarus Japan Belgium Kazakhstan Kirghizistan Bosnia Brazil Kosovo Canada Koweit China Lithuania Croatia Macedonia Denmark Moldova Finland Montenegro France Morocco Germany Oman

Poland Portugal Romania Russia Serbia Spain Sweden Switzerland Tajikistan Taïwan Turkmenistan Ukraine **United States** Uzbekistan

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Market attendance



In France...



AUDIENCE

"How Charlie became the Tramp" was broadcast on ARTE on December 29th, 2013, during a late-evening slot. In France, it reached 487,000 TV viewers. And in Germany, it was seen by 425,000 TV viewers. On the ARTE+7 catch-up site, the documentary has had 17,607 views in France and 10,730 views in Germany.

Après un tour de son enfance malheureuse, le documentaire explore la période précise de l'édification du personnage, entre 1914 et 1918, à coup d'archives, d'extraits de films et d'interviews d'historiens de cinéma et de spécialistes de l'acteur anglais. Et quand, à regret, nous quittons Charlot, vers la fin de la Première Guerre mondiale, ses plus grands films sont à venir. D. Lz.

making of) et de commentaires pertinents. On assiste donc à la "création" d'un personnage en direct.

...And internationally

Gazzetta del Sud

Documentari d'autore sulla vita di grandi artisti

Ogni lunedi in prima seria per tutto il mese di agosto silvie Bruscia il monto e caricattuttina il mese di agosto silvie Bruscia il monto e caricattuttina il mese di agosto silvie Bruscia il monto di monto ni d



LUNEDÌ

AGOSTO.



LAEFFE (CANALE 50) - 21.05













Laeffe ad agosto punta sul cinema d'autore. Tutti i lunedì di agosto alle 21, laeffe (canale 50 del digitale terrestre e TivùSat, 139 di Sky) propone per il ciclo

laeffeFilmFestival una selezione di film documentari d'autore dedicati ai grandi artisti: da Charlie Chaplin a Picasso, da Ralph Steadman, a Violeta Parra.

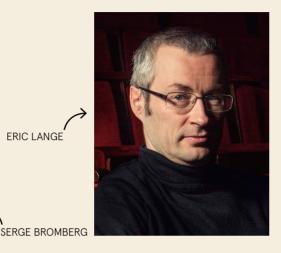
AUDIENCE SHARE

In Switzerland, the doc was aired on RTS Deux on Feb. 24th, 2014 at 8:12pm and reached a 7.5% audience share. It will be aired again on Saturday Dec. 26th at 11:30am on RTS Un. In Romania, the airing on June 15th, 2015 reached a 4% audience share.



Focus on LOBSTER FILMS and ARTE SALES







LOBSTER FILMS / STEAMBOAT FILMS

Serge Bromberg, the founder of Lobster Films, is a true impresario: a huntsman who salvages lost classics and curiosities of cinema, a conservator who works with archives, foundations, studios, and festivals worldwide to restore these films; and a born showman who, through his now-famous Retour de Flamme (Saved From the Flames) presentations, makes moviegoing a thing of wonder and excitement again. In 2006, Bromberg decided to set up his own production company and Steamboat Films was born. Now the market players can easily distinguish LOBSTER FILMS - dedicated to the restoration of ancient films and stockshot sales, as well as cinema production – from STEAMBOAT FILMS, whose core activity is the production of TV programs, managed on a day-to-day basis by Marianne Lère.

Since its creation, STEAMBOAT has taken over the development of projects initiated by LOBSTER, and a natural partnership has grown between the two companies where STEAMBOAT benefits from the infrastructure of LOBSTER in terms of archive footage and post-production facilities. The LOBSTER FILMS' collection consists of more than 40.000 films, all rare movies, which are frequently used in STEAMBOAT's productions.

ARTE SALES

ARTE Sales is the award-winning international sales division of the European public broadcaster ARTE. The catalogue contains 4,000 hours of creative, diverse and bold content of impeccable quality, produced by more than 150 French and foreign production companies. Our mission is simple: to inform, question and entertain.

Traditionally known as a reference in documentary film distribution, ARTE Sales is now distributing TV Drama and Short Content. Whether it be History, So-ciety, Current Affairs, Discovery, Science, Arts & Culture, Animation or Drama, our programs reflect ARTE's ambitious editorial policy and invite viewers to take another look at the world in which we live.

CONTACT: HEIDI FLEISHER
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Rare archives, brimming with emotion, reveal a young and little known Chaplin

(TELLE EST MA TÉLÉ 27/12/2013)

More than a role, he created a character

(LE CANARD ENCHAÎNÉ 24/12/2013)

Burlesque genius and social criticism, with humour and emotion

(TÉLÉRAMA 18/12/2013)

His met with phenomenal success. After 4 months, he was directing his own films

(CINÉ TÉLÉ OBS 21/12/2013)

The Tramp started out as a fierce character, but his physical and mental cruelty faded away as Chaplin got to know him better

(CINÉ TÉLÉ OBS 21/12/2013)

He conquered the world through the sheer grace of his mime

(TÉLÉSTAR 06/01/2014)

He dreamt of playing Humlet, but the Prince of Lenmark became a Tramp

LE CANARD ENCHAÎNÉ 24/12/2013

A fame that amused the man himself. Legend has it he took part in numerous Chaplin look-alike competitions – and came third.

(LA CROIX 21/12/2013)

In the end, everything is a gag

